

ЗАСТРАХОВАТЕЛ прес®



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17 май - 10 юни 2015 г.

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ЗАСТРАХОВАТЕЛНО
АКЦИОНЕРНО ДРУЖЕСТВО
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Анализ
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Димитров**
за животозастраховането
през 2014 г. **стр. 4**

Кой Кой е в българското застраховане



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стр. 16

Носителите на приз



ОТЛИЧНИЦИТЕ
в застраховането и пенсионното
осигуряване - 2014 г. **стр. 8, 9, 10**

Последен номер, посветен на проф.



**Ярослава
Кръстева,**
председател на СД и
изпълнителен директор
на ЗЕАД „ЦКБ Живот“ **стр. 5**

Интервю с
**проф. д-р
Величко Адамов,**

ректор на СА „Д. А. Ценов“
по повод изтичането на
втория му мандат

стр. 6, 7



Юбилей
**„Инстрейд“ отпразнува
20-годишнина** **стр. 12**



Представяме ви
Петер Цайнцингер,
член на управленския екип
на „Граве България“ **стр. 3**



CertAsig is specialist non-life insurance company primarily selling niche, non-motor insurance products to corporate customers. Established in 2003, CertAsig registered a continued growth and spreading in the region. Since December 2007, CertAsig has been majority-owned by Royalton Capital Investors II, a private equity fund, having limited liability partners including Alpha Associates, the European Bank for Reconstruction and Development (EBRD) and the European Investment Fund (EIF). CertAsig is headquartered in Bucharest, Romania and operates through four offices in Romania, company branch in Sofia, Bulgaria and a liaison office in Istanbul, Turkey. One of CertAsig's next exciting developments is to expand the Bulgarian team with a devoted cargo underwriter focusing on Bulgarian marine business.
Position: **Senior Cargo Underwriter CertAsig - Bulgaria Branch, Sofia Office**

Ideal candidate profile:

- MANDATORY Minimum 5 to 8 years insurance experience in cargo / CMR / FFL insurance lines
- Proven track record of excellent broker and corporate client relations in Bulgarian insurance market
- Ability to develop new insurance products as well as adapting existing products according to market demands
- Highly driven and self-motivated individual
- Working knowledge of Bulgarian and English insurance law and policy wordings
- Native Bulgarian speaker, with fluent English (written & spoken)

The role:

- Reports to Marine Insurance Manager
- Based in Sofia, but available for occasional travel to Romania
- Works closely with brokers to issue quotations and policies within certain underwriting competences
- Underwrites Cargo / CMR / FFL business
- Maintain and develops existing CertAsig Cargo / CMR / FFL products, adapting to the Bulgarian legislation requirements
- Develops new business through insurance brokers through direct channels in line with GWP and loss ratio targets
- Liaises with CertAsig underwriters in HQ
- Elaborates and manages a comprehensive risk assessment system to improve underwriting profitability of the respective products and classes
- Liaises and supports the Claims Department
- Provides training for CertAsig Bulgarian brokers/collaborators when required

Remuneration package:

- Competitive salary with highly attractive annual performance based bonus scheme.

Candidates are requested to submit their CV (in English only) to the following e-mail address:
hr@certasig.ro

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